

Line Type / Break Type (Ref #)

Account Types

Billing Type

Comments

Sec Length

Dates

Contract # 5031388 **Date Entered** 11/09/21 **Schedule Dates Last Modified** 10/29/21-11/02/21 11/10/21 **Advertiser** Glenn Youngkin for VA Governor-R (140580) Karen Robinson-Ogbebor **Entered By** No Agency CO-OP Smart Media Group-Alexandria (6613) Product External # POLITICAL CANDIDATE (ns) (1186) Demo **Brand CANDIDATE (321722)** Order Type Normal Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869) Package Deal Sales Office WJLA/GJLA/EJLA Commission % 15.00 **Buyer Name** Commission \$4,526.25 Phone/Fax CPE **Net Total** \$25,648.75 C29ADD

Local/Political Candidate Agency BRD

Weekly/Irregular

Run Times

Sales Tax

Rate

Total

Station

Washington (WJLA	1)	
By Broadcast Month	Spots	Rate
Oct. 2021	17	\$17,675.00
Nov. 2021	11	\$12,500.00
Grand Total:	28	\$30,175.00
	20	ψ30/173100

Comments

Entered

Normal Line / SPOT	10/29/21-10/29/21	1		11:59:56A- News-7News ON YOUR SIDE at Noon				1		1	\$800.00	\$800.00	Washington (WJLA)		11/9/21
Normal Line / SPOT	11/01/21-11/01/21	1		11:59:56A- News-7News ON YOUR SIDE at Noon		2				2	\$800.00	\$1,600.00	Washington (WJLA)		11/9/21
Normal Line / SPOT	10/29/21-10/29/21	3	:30	5A- News-7News ON YOUR SIDE at 5AM				1		1	\$150.00	\$150.00	Washington (WJLA)		11/9/21
Normal Line / SPOT	11/02/21-11/02/21	3		5A- News-7News ON YOUR SIDE at 5AM			1			1	\$150.00	\$150.00	Washington (WJLA)		11/9/21
Normal Line / SPOT	10/29/21-10/29/21	2		5:58:15A- News-7News ON YOUR SIDE at 6AM				1		1	\$525.00	\$525.00	Washington (WJLA)		11/9/21
Normal Line / SPOT	11/01/21-11/01/21	2		5:58:15A- News-7News ON YOUR SIDE at 6AM		1				1	\$525.00	\$525.00	Washington (WJLA)		11/9/21
Normal Line / SPOT	11/02/21-11/02/21	2		5:58:15A- News-7News ON YOUR SIDE at 6AM			1			1	\$525.00	\$525.00	Washington (WJLA)		11/9/21
Normal Line / SPOT	10/31/21-10/31/21	3		7:30A- News-7News ON YOUR SIDE Weekend at 730AM		***************************************			2	2	\$100.00	\$200.00	Washington (WJLA)		11/9/21
				CON	FIR	RMA	NTIO	N CC	NTI	RAC	T				
-Agency/Advertiser:			Date:	Accepted-Sta	tion:						Date:	Comments:			
	Normal Line / SPOT Normal Line / SPOT	Normal Line / SPOT 11/01/21-11/01/21 Normal Line / SPOT 10/29/21-10/29/21 Normal Line / SPOT 11/02/21-11/02/21 Normal Line / SPOT 10/29/21-10/29/21 Normal Line / SPOT 11/01/21-11/01/21 Normal Line / SPOT 11/02/21-11/02/21 Normal Line / SPOT 10/31/21-10/31/21	Normal Line / SPOT 11/01/21-11/01/21 1 Normal Line / SPOT 10/29/21-10/29/21 3 Normal Line / SPOT 11/02/21-11/02/21 3 Normal Line / SPOT 10/29/21-10/29/21 2 Normal Line / SPOT 11/01/21-11/01/21 2 Normal Line / SPOT 11/02/21-11/02/21 2 Normal Line / SPOT 11/02/21-11/02/21 3	Normal Line / SPOT 11/01/21-11/01/21 1 :30 Normal Line / SPOT 10/29/21-10/29/21 3 :30 Normal Line / SPOT 11/02/21-11/02/21 3 :30 Normal Line / SPOT 10/29/21-10/29/21 2 :30 Normal Line / SPOT 11/01/21-11/01/21 2 :30 Normal Line / SPOT 11/02/21-11/02/21 2 :30 Normal Line / SPOT 10/31/21-10/31/21 3 :30	YOUR SIDE at Noon	YOUR SIDE at Noon	YOUR SIDE at Noon 11/01/21-11/01/21 1 :30 11:59:56A- News-7News ON YOUR SIDE at Noon 2	YOUR SIDE at Noon 11/01/21-11/01/21 1 :30 11:59:56A- News-7News ON YOUR SIDE at Noon 2	Normal Line / SPOT 11/01/21-11/01/21 1 :30 11:59:56A- News-7News ON YOUR SIDE at Noon 2	YOUR SIDE at Noon 11/01/21-11/01/21 1 :30 11:59:56A- News-7News ON YOUR SIDE at Noon 2	YOUR SIDE at Noon 2 2 2 2 2 2 2 2 2	YOUR SIDE at Noon 2 \$800.00	YOUR SIDE at Noon 2 \$800.00 \$1,600	YOUR SIDE at Noon 2 \$800.00 \$1,600.00 Washington (WJLA)	YOUR SIDE at Noon

SPW Mo Tu We Th Fr Sa Su Spots

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

Line

Printed At: 04:57 PM on Tuesday, February 8 2022

Smar 1427 Ste 1	rt Media Group-Alexa Leslie Ave 00 andria, VA 22301	WJLA 1100 Wilson B Arlington, VA		Sci Ad Ag Pro Sa Sa Sa Bu Ph CP Ac Bil	ontrachedule Dativertiser Jency Joduct Jesperson Jes Office Jer Name Jer Na	Sees 10/29/21-11/0 Glenn Youngkii Smart Media G POLITICAL CAI CANDIDATE (3 HOUSE-WASHI WJLA/GJLA/EJI / C29ADD	2/21 n for iroup NDID 32172 INGT LA	-Alex ATE (22) ON,	xandr : (ns) WJLA	ria (6 (118 A/GJI	5613) 86) LA/EJL		,	La Err CC Ex De Oi Pa Cc Cc	ete Ent st Mod tered p-OP ternal der Ty ickage mmiss mmiss et Tota les Ta	# # Deal sion \$ 1:	I./09/21 I./10/21 aren Robinson-Ogbe ormal 5.00 4,526.25 25,648.75	bor	Washington (Washington (Washington) (Washington) Oct. 2021 Nov. 2021 Grand Total:	nth Spot 1 1	.7 .1	Rate \$17,675.00 \$12,500.00 \$30,175.00
Line	Line Type / Break Typ	pe (Ref #)	Dates	Sec	Length	Run Times	SPW	/ M	o Tu	u W	e Th	Fr	Sa	Su	Spots	Rate	Total		Station	 	Comments	Entered
9.0	Normal Line / SPOT	10/29	9/21-10/29/21	1	:30	3:59:27P- News-7News ON YOUR SIDE at 4PM						2			2	\$800.0	\$1,600.00	Washingt	on (WJLA)			11/9/21
10.0	Normal Line / SPOT	11/0:	1/21-11/01/21	1	:30	3:59:27P- News-7News ON YOUR SIDE at 4PM		1	-						1	\$800.0	\$800.00	Washingt	on (WJLA)			11/9/21
11.0	Normal Line / SPOT	10/29	9/21-10/29/21	1	:30	4:59:30P- News-7News ON YOUR SIDE at 5PM						1			1	\$1,200.0	\$1,200.00	Washingt	on (WJLA)			11/9/21
12.0	Normal Line / SPOT	11/0:	1/21-11/01/21	1	:30	4:59:30P- News-7News ON YOUR SIDE at 5PM		2	!						2	\$1,200.0	\$2,400.00	Washingt	on (WJLA)			11/9/21
13.0	Normal Line / SPOT	10/29	9/21-10/29/21	2	:30	11:00:26P- News-7News ON						1			1	\$650.0	\$650.00	Washingt	on (WJLA)			11/9/21

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

:30 11:00:26P- News-7News ON

:30 11:00:26P- News-7News ON

YOUR SIDE Weekend at

:30 11:00:26P- News-7News ON

YOUR SIDE Weekend at 11PM

YOUR SIDE at 11PM

11PM

Date:

2

CONFIRMATION CONTRACT

2

2

\$650.00

\$250.00

\$250.00

Date:

\$1,300.00 Washington (WJLA)

\$250.00 Washington (WJLA)

\$500.00 Washington (WJLA)

Comments:

Washington (WJLA)

14.0 Normal Line / SPOT

15.0 Normal Line / SPOT

16.0 Normal Line / SPOT

Accepted-Agency/Advertiser:

15.0.1 Preempt

11/9/21

11/9/21

11/9/21

Pre-empt/Exception -

11/01/21-11/01/21

10/30/21-10/30/21

10/31/21-10/31/21

10/30/21

		Contract # Schedule Dates	5031388 10/29/21-11/02/21	Date Entered Last Modified	11/09/21 11/10/21	
	WJLA	Advertiser	Glenn Youngkin for VA Governor-R (140580)	Entered By	Karen Robinson-Ogbebor	
obc	1100 Wilson Blvd, 6th Floor	Agency	Smart Media Group-Alexandria (6613)	CO-OP	No	
	Arlington, VA 22209	Product	Product POLITICAL CANDIDATE (ns) (1186) Brand CANDIDATE (321722) Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869) Sales Office WJLA/GJLA/EJLA			
		Brand				
WJLA-TV WASHINGTON, DC		Salesperson			Normal	
		Sales Office				
Smart Media Group-Alexa	andria	Buyer Name		Commission %	15.00	
1427 Leslie Ave		Phone/Fax	/	Commission	\$4,526.25	
Ste 100		СРЕ	C29ADD	Net Total	\$25,648.75	
Alexandria, VA 22301		Account Types	Local/Political Candidate Agency BRD	Sales Tax		
		Billing Type	Weekly/Irregular			

Run Times

Comments

Sec Length

Dates

)	
	<u>Rate</u>
	\$17,675.00
11	\$12,500.00
28	\$30,175.00
	Spots 17 11

Comments

Entered

	- 76-7 76-(- 7			- 5-		_								
17.0	Normal Line / SPOT	10/29/21-10/29/21	1	:30	6:58:46P- Wheel Of Fortune	2		1		1	\$3,600.00	\$3,600.00	Washington (WJLA)	11/9/21
18.0	Normal Line / SPOT	11/01/21-11/01/21	1	:30	7:29:26P- Jeopardy		1			1	\$5,200.00	\$5,200.00	Washington (WJLA)	11/9/21
19.0	Normal Line / SPOT	10/29/21-10/29/21	1	:30	6:58:46P- Wheel Of Fortune	:		1		1	\$3,600.00	\$3,600.00	Washington (WJLA)	11/9/21
20.0	Normal Line / SPOT	10/31/21-10/31/21	2	:30	10P- Jeopardy				1	1	\$2,000.00	\$2,000.00	Washington (WJLA)	11/9/21
21.0	Normal Line / SPOT	10/30/21-10/30/21	2		11:59A- Sports-ABC College Football Early				2	2	\$1,300.00	\$2,600.00	Washington (WJLA)	11/9/21
					CON	IFIF	RMATIO	N CC	ONTF	RAC	Т			
Accepted	-Agency/Advertiser:			Date:	Accepted-St	ation:					Date:	Comments:		

SPW Mo Tu We Th Fr Sa Su Spots

Rate

Total

Station

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

Line Type / Break Type (Ref #)

Printed At: 04:57 PM on Tuesday, February 8 2022